# Annual Management Report of Fund Performance

For the Year Ended March 31, 2023

This Annual Management Report of Fund Performance contains financial highlights but does not contain the complete annual financial statements of the exchange-traded fund ("ETF"). You may obtain a copy of the annual financial statements, at no cost, by calling the toll-free number 1-800-387-0614, by writing to us at Mackenzie Financial Corporation, 180 Queen Street West, Toronto, Ontario M5V 3K1, by visiting our website at www.mackenzieinvestments.com or by visiting the SEDAR website at www.sedar.com. Unitholders may also contact us using one of these methods to request a copy of the ETF's interim financial report, proxy voting policies and procedures, proxy voting disclosure record or quarterly portfolio disclosure. For more information, please refer to the ETF's Prospectus and ETF Facts, which may also be obtained, at no cost, using any of the methods outlined above.

For the ETF's current net asset value per unit and for more recent information on general market events, please visit our website.

### A NOTE ON FORWARD-LOOKING STATEMENTS

This report may contain forward-looking statements that reflect our current expectations or forecasts of future events. Forward-looking statements include statements that are predictive in nature, depend upon or refer to future events or conditions, or include words such as "expects", "anticipates", "intends", "plans", "believes", "estimates", "preliminary", "typical" and other similar expressions. In addition, these statements may relate to future corporate actions, future financial performance of a fund or a security and their future investment strategies and prospects. Forward-looking statements are inherently subject to, among other things, risks, uncertainties and assumptions that could cause actual events, results, performance or prospects to differ materially from those expressed in, or implied by, these forward-looking statements. These risks, uncertainties and assumptions include, without limitation, general economic, political and market factors in North America and internationally, interest and foreign exchange rates, the volatility of global equity and capital markets, business competition, technological change, changes in government regulations, changes in securities laws and regulations, changes in tax laws, unexpected judicial or regulatory proceedings, catastrophic events, outbreaks of disease or pandemics (such as COVID-19), and the ability of Mackenzie to attract or retain key employees. The foregoing list of important risks, uncertainties and assumptions is not exhaustive. Please consider these and other factors carefully and do not place undue reliance on forward-looking statements.

The forward-looking information contained in this report is current only as of the date of this report. There should not be an expectation that such information will in all circumstances be updated, supplemented or revised whether as a result of new information, changing circumstances, future events or otherwise.



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# **Management Discussion of Fund Performance**

June 5, 2023

This Management Discussion of Fund Performance presents the portfolio management team's view on the significant factors and developments that have affected the ETF's performance and outlook in the year ended March 31, 2023 (the "period"). If the ETF was established during the period, "period" represents the period since inception.

In this report, "Mackenzie" and "the Manager" refer to Mackenzie Financial Corporation, the manager of the ETF. In addition, net asset value ("NAV") refers to the value of the ETF as calculated for subscription and redemption purposes, on which the discussion of ETF performance is based.

Please read A Note on Forward-Looking Statements on the first page of this document.

## Investment Objective and Strategies

The ETF seeks to replicate, to the extent reasonably possible and before fees and expenses, the performance of the Solactive Canadian Short Term Bond Index, or any successor thereto. It invests primarily in Canadian investment grade bonds.

#### Risk

The risks of the ETF remain as discussed in the ETF's Prospectus.

The ETF is suitable for short-term investors looking for a Canadian fixed income fund to hold as part of their portfolio, who can handle the volatility of bond markets and who have a low tolerance for risk.

## Results of Operations

#### **Investment Performance**

During the period, the ETF returned 0.7% (after deducting fees and expenses). This compares with the Solactive Canadian Short Term Bond Index return of 0.8%. All index returns are calculated on a total return basis in Canadian dollar terms. Investors cannot invest in an index without incurring fees, expenses and commissions, which are not reflected in the index returns.

In response to persistently high inflation, the Bank of Canada raised its policy rate by 400 basis points over the period, to 4.50% from 0.50%. Consequently, Government of Canada bond yields increased. The yield increase was more pronounced among shorter-term government bonds, which tend to be more sensitive to central bank policy moves. Higher rates in the government bond market also led Canadian corporate bond yields to increase significantly.

Through the period, the ETF used a sampling methodology to invest in broadly diversified securities that collectively approximate the full index in terms of key characteristics. Alternatively, the ETF may invest its assets directly in the bonds that make up the index, holding each bond in approximately the same proportion as its weighting in the index.

The difference in performance between the ETF and the index resulted primarily from management fees and other operating expenses.

Over the period, changes were made to the ETF's holdings to reflect changes in the composition of the index.

#### **Net Assets**

The ETF's net assets increased by 58.4% during the period to \$218.6 million. This change was composed primarily of \$3.7 million in net income (including any interest and/or dividend income) from investment performance, after deducting fees and expenses, and an increase of \$76.9 million due to net unitholder activity (including sales, redemptions and cash distributions).

### Recent Developments

Because the ETF is an index fund, neither market expectations nor recent developments affect the composition of the portfolio.

Effective March 31, 2023, KPMG LLP was appointed as the auditor of the ETF.

## Related Party Transactions

#### **Management Fees**

The management expense ratio ("MER") for the ETF during the year ended March 31, 2023, was similar to the MER for the year ended March 31, 2022. Total expenses paid vary from period to period mainly as a result of changes in average assets in the ETF. The MERs are presented in the *Financial Highlights* section of this report. The ETF paid management fees to the Manager at the annual rate of 0.08%.

The management fee for the ETF is calculated and accrued daily as a percentage of its NAV. The ETF's management fees were used by the Manager to pay for the costs of managing the investment portfolio of the ETF, including providing investment analysis and recommendations, making investment decisions, making brokerage arrangements for the purchase and sale of the investment portfolio, providing other services and licensing the index, and to pay for all costs and expenses (other than certain specified fund costs as more fully described in the Prospectus) required to operate the ETF.

#### **Other Related Party Transactions**

The Manager is wholly owned by IGM Financial Inc., which in turn is a subsidiary of Power Corp. of Canada. Companies related to Power Corp. of Canada are therefore considered affiliates of the Manager. At March 31, 2023, the ETF held the following investment(s) in companies affiliated with the Manager: \$0.2 million invested in securities issued by IGM Financial Inc. The investment(s) represented 0.1% of the ETF's NAV. In making the investment(s), the Manager relied on the approval of the Mackenzie Funds' Independent Review Committee. The Independent Review Committee issued the approval on the basis that the investment(s) would be made in compliance with the Manager's policies. The Manager's policies are designed to ensure that any related party transaction (i) is made free from any influence by an entity related to the Manager and without taking into account any considerations relevant to an entity related to the Manager; (ii) represents the business judgment of the Manager, uninfluenced by considerations other than the best interests of the ETF; and (iii) achieves a fair and reasonable result for the ETF.

Investment funds managed by Mackenzie and its affiliates may invest in the ETF in accordance with the investment objectives of those funds. At March 31, 2023, funds managed by Mackenzie owned 63.3% of the ETF's NAV, funds managed by Canada Life Investment Management Ltd. owned 8.0% of the ETF's NAV, funds managed by I.G. Investment Management, Ltd. owned 18.2% of the ETF's NAV, and funds managed by Counsel Portfolio Services Inc. owned 0.8% of the ETF's NAV. All related party transactions are based on the current market price. As a result of these investments, the ETF may be subject to large transaction risk as discussed in the Prospectus. Mackenzie manages this risk to reduce the possibility of any adverse effects on the ETF or on its investors, through such processes as settling transactions in kind, charging creation and/or redemption fees for transactions settling in cash, and establishing appropriate order cut-off times for transactions.

The Manager relied on an approval provided by the Mackenzie Funds' Independent Review Committee to appoint KPMG LLP as the auditor of the ETF, effective March 31, 2023.

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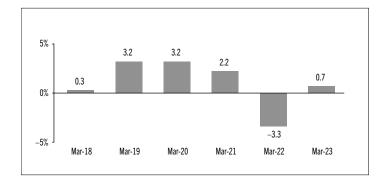
#### **Past Performance**

The ETF's past performance information is presented in the following chart and table. It assumes all distributions made by the ETF in the periods presented are reinvested in additional units of the ETF. The chart and table do not take into account brokerage commissions or income taxes payable by any investor that would have reduced returns. The past performance of the ETF is not necessarily an indication of how it will perform in the future.

If you hold this ETF outside of a registered plan, income and capital gains distributions paid to you increase your income for tax purposes whether paid to you in cash or reinvested in additional units of the ETF. The amount of reinvested taxable distributions is added to the adjusted cost base of the units that you own. This would decrease your capital gain or increase your capital loss when you later sell from the ETF, thereby ensuring that you are not taxed on this amount again. Please consult your tax advisor regarding your personal tax situation.

### Year-by-Year Returns

The following bar chart presents the performance of the ETF for each of the fiscal periods shown. The chart shows, in percentage terms, how much an investment made on the first day of each fiscal period, or on the ETF's inception date (January 29, 2018), as applicable, would have increased or decreased by the last day of the fiscal period presented.



## **Annual Compound Returns**

The following table compares the historical annual compound total returns for the ETF with the relevant index or indices shown below for each of the periods ended March 31, 2023. Investors cannot invest in an index without incurring fees, expenses and commissions, which are not reflected in these performance figures.

All index returns are calculated in Canadian dollars on a total return basis, meaning that all dividend payments, interest income accruals and interest payments are reinvested.

Percentage Return:	1 Yr	3 Yr	_		Since Inception
Mackenzie Canadian Short-Term Bond Index ETF	0.7	-0.2	1.2	n/a	1.2
Solactive Canadian Short Term Bond Index	0.8	-0.1	1.2	n/a	1.3

The Solactive Canadian Short Term Bond Index is a maturity sub-index of the Solactive Canadian Float Adjusted Universe Bond Index. The index is designed to replicate the one- to five-year maturity band of the broad Canadian investment grade fixed income market.

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# Summary of Investment Portfolio at March 31, 2023

PORTFOLIO ALLOCATION	% OF NAV
Bonds	102.7
Bonds	97.0
Long bond futures *	5.7
Other assets (liabilities)	0.6
Cash and short-term investments	(3.3)

REGIONAL ALLOCATION	% OF NAV
Canada	95.4
United States	6.2
Other assets (liabilities)	0.6
United Kingdom	0.4
Germany	0.3
Australia	0.2
Luxembourg	0.1
Other	0.1
Cash and short-term investments	(3.3)

SECTOR ALLOCATION	% OF NAV
Federal bonds	42.6
Corporate bonds	40.3
Provincial bonds	18.2
Municipal bonds	1.5
Other assets (liabilities)	0.6
Other	0.1
Cash and short-term investments	(3.3)

BONDS BY CREDIT RATING **	% OF NAV
AAA	40.3
AA	6.4
A	29.6
BBB	14.4
Less than BBB	0.1
Unrated	6.2

<sup>\*</sup> Notional values represent 5.6% of NAV for long bond futures.

TOP 25 POSITIONS	% OF NAV
Issuer	_
Government of Canada 2.75% 08-01-2024	12.3
Government of Canada 0.50% 09-01-2025	4.4
Canada Mortgage & Housing Corp. 1.10% 12-15-2026	2.9
Canada Housing Trust 2.35% 06-15-2027	2.4
Government of Canada 1.50% 05-01-2024	2.3
Cash and short-term investments	2.3
Canada Housing Trust 1.80% 12-15-2024	1.8
Canada Housing Trust 0.95% 06-15-2025	1.5
Government of Canada 1.25% 03-01-2027	1.3
Province of Ontario 2.60% 06-02-2027	1.1
Province of Ontario 3.50% 06-02-2024	1.1
Province of Ontario 2.60% 06-02-2025	1.1
Government of Canada 2.25% 06-01-2025	1.0
Province of Ontario 2.40% 06-02-2026	1.0
Province of Ontario 1.85% 02-01-2027	0.9
Inter-American Development Bank 1.00% 06-29-2026	0.9
The Bank of Nova Scotia 2.95% 03-08-2027	0.9
Province of Quebec 1.85% 02-13-2027	0.8
Government of Canada 2.75% 09-01-2027	0.8
Canada Housing Trust 2.55% 03-15-2025	0.8
Canada Housing Trust 1.25% 06-15-2026	0.8
Province of Alberta 2.20% 06-01-2026	0.8
Province of Quebec 2.50% 09-01-2026	0.8
Canada Housing Trust 1.90% 09-15-2026	0.8
Canada Mortgage & Housing Corp. 3.60% 12-15-2027	0.8
Top long positions as a percentage	
of total net asset value	45.6

The ETF held no short positions at the end of the period.

The investments and percentages may have changed since March 31, 2023, due to the ongoing portfolio transactions of the ETF.

<sup>\*\*</sup> Credit ratings and rating categories are based on ratings issued by a designated rating organization.

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## **Financial Highlights**

The following tables show selected key financial information about the ETF and are intended to help you understand the ETF's financial performance for each of the fiscal periods presented below. In the period when the ETF was established, "period" represents the period from inception to the end of that fiscal period. The inception date can be found under *Past Performance*.

#### THE ETF'S NET ASSETS PER SECURITY (\$)1

CAD Units (Ticker: QSB)	Mar. 31 2023	Mar. 31 2022	Mar. 31 2021	Mar. 31 2020	Mar. 31 2019
Net assets, beginning of period	97.18	102.78	102.25	101.08	100.00
Increase (decrease) from operations:					
Total revenue	2.46	2.37	2.22	2.23	2.16
Total expenses	(0.02)	(0.01)	(0.01)	(0.10)	(0.11)
Realized gains (losses) for the period	(2.36)	(2.22)	0.45	0.80	0.29
Unrealized gains (losses) for the period	1.79	(2.60)	(1.14)	4.08	0.47
Total increase (decrease) from					
operations <sup>2</sup>	1.87	(2.46)	1.52	7.01	2.81
Distributions:					
From net investment income					
(excluding Canadian dividends)	(1.76)	(2.24)	(1.58)	(2.33)	(2.07)
From Canadian dividends	-	-	-	-	-
From capital gains	-	-	(0.62)	(1.08)	-
Return of capital	-	-	_	_	(0.01)
Total annual distributions <sup>3</sup>	(1.76)	(2.24)	(2.20)	(3.41)	(2.08)
Net assets, end of period	95.89	97.18	102.78	102.25	101.08

- (1) These calculations are prescribed by securities regulations and are not intended to be a reconciliation between opening and closing net assets per unit. This information is derived from the ETF's audited annual financial statements. The net assets per unit presented in the financial statements may differ from the net asset value per unit calculated for ETF pricing purposes. An explanation of these differences, if any, can be found in the Notes to Financial Statements.
- (2) Net assets and distributions are based on the actual number of units outstanding at the relevant time. The increase/decrease from operations is based on the weighted average number of units outstanding over the fiscal period.
- (3) Distributions were paid in cash/reinvested in additional units of the ETF, or both.

#### **RATIOS AND SUPPLEMENTAL DATA**

CAD Units (Ticker: QSB)	Mar. 31 2023	Mar. 31 2022	Mar. 31 2021	Mar. 31 2020	Mar. 31 2019
Total net asset value (\$000) <sup>1</sup>	218,629	137,991	256,946	77,709	4,043
Units outstanding (000) <sup>1</sup>	2,280	1,420	2,500	760	40
Management expense ratio (%) <sup>2</sup>	0.09	0.09	0.09	0.10	0.11
Management expense ratio before waivers or absorptions (%) <sup>2</sup> Trading expense ratio (%) <sup>3</sup>	0.09	0.09	0.09	0.10	0.11
Trading expense ratio before reimbursements (%) <sup>3</sup>	_	_	-	-	0.01
Portfolio turnover rate (%) <sup>4</sup>	76.39	79.94	133.31	115.46	107.55
Net asset value per unit (\$)	95.89	97.18	102.78	102.25	101.07
Closing market price (\$) <sup>5</sup>	95.89	97.17	102.78	101.84	101.08

- (1) This information is provided as at the end of the fiscal period shown.
- (2) Management expense ratio ("MER") is based on total expenses, excluding commissions and other portfolio transaction costs, income taxes and withholding taxes, for the stated period and is expressed as an annualized percentage of daily average net assets during the period, except as noted. If the ETF was established in the period, the MER is annualized from the date of inception to the end of the period. Where the ETF directly invests in securities of another fund (including other ETFs), the MER presented for the ETF includes the portion of MERs of the other fund(s) attributable to this investment. Any income distributions received from ETFs managed by the Manager, with the intention of offsetting fees paid within those ETFs but which are not considered to be duplicative fees under regulatory requirements, are treated as waived expenses for MER purposes. The Manager may waive or absorb operating expenses at its discretion and stop waiving or absorbing such expenses at any time without notice.
- (3) The trading expense ratio ("TER") represents total commissions and other portfolio transaction costs expressed as an annualized percentage of daily average net assets during the period. Where the ETF invests in securities of another fund (including other ETFs), the TER presented for the ETF includes the portion of TERs of the other fund(s) attributable to this investment. The Manager may reimburse the ETF for certain brokerage commissions and other transaction costs (including those payable to the custodian or its agents). The Manager may make these reimbursements at its discretion and stop these reimbursements at any time without notice.
- (4) The ETF's portfolio turnover rate indicates how actively the ETF's portfolio advisor manages its portfolio investments. A portfolio turnover rate of 100% is equivalent to the ETF buying and selling all of the securities in its portfolio once in the course of the period. The higher the ETF's portfolio turnover rate in a period, the greater the trading costs payable by the ETF in the period, and the greater the chance of an investor receiving taxable capital gains in the year. There is not necessarily a relationship between a high turnover rate and the performance of the ETF. The portfolio turnover rate is not provided when the ETF is less than one year old.
- (5) Closing market price, or the midpoint of the bid and ask prices in the absence of a closing market price, on the last trading day of the period as reported on the Toronto Stock Exchange.

### **Index Provider Disclaimer**

The Mackenzie Canadian Short-Term Bond Index ETF is not sponsored, promoted, sold or supported in any other manner by Solactive AG nor does Solactive AG offer any express or implicit guarantee or assurance either with regard to the results of using Solactive Canadian Short Term Bond Index (the "Underlying Index"), including its trademark and/or prices, at any time or in any other respect. The Underlying Index is calculated and published by Solactive AG. Solactive AG uses its best efforts to ensure that the Underlying Index is calculated correctly. Irrespective of its obligations toward Mackenzie, Solactive AG has no obligation to point out errors in the Underlying Index to third parties including but not limited to investors and/or financial intermediaries of the Mackenzie Canadian Short-Term Bond Index ETF. Neither publication of the Underlying Index by Solactive AG nor the licensing of the Underlying Index or Underlying Index trademark for the purpose of use in connection with the Mackenzie Canadian Short-Term Bond Index ETF nor does it in any way represent an assurance or opinion of Solactive AG with regard to any investment in Mackenzie Canadian Short-Term Bond Index ETF.